

OSGOODEPD'S UPCOMING PROGRAMS IN ORAL ADVOCACY

“The faculty’s knowledge, perspectives, and feedback were deep, varied, and immediately practical/useful.”

Advanced Questioning Techniques Programs

- **Mastering Examinations-in-Chief**
September 21, 2022
Program Chair: Jonathan Rosenthal, Barrister and Solicitor
- **Effective Cross Examinations**
October 26, 2022
Program Chair: Jonathan Rosenthal, Barrister and Solicitor
- **Advanced Impeachment Techniques**
November 22, 2022
Program Chair: Jonathan Rosenthal, Barrister and Solicitor
- **Preparing and Dealing with Expert Witnesses**
January 30, 2023
Program Chair: Jonathan Rosenthal, Barrister and Solicitor

Critical Thinking and Communications Programs

- **Thinking Fast and Slow: Strategies and Tools to Enhance Decision-Making**
December 1, 2022
Program Chair: Aaron Barth, Ph.D., Founder and President, Dialectic
- **Improv(ed) Communication Skills: A Workshop for Legal Professionals**
December 12, 2022
Program Chair: Lisa Merchant, Instructor/Facilitator/Performer; Senior Faculty Member, The Second City Training Centre

PROGRAM DIRECTOR
Jonathan Rosenthal
Barrister and Solicitor

Online (Live)

Register today at:
osgoodepd.ca/oraladvocacy

The Osgoode Certificate in Oral Advocacy



Are you a graduate of the Intensive Trial Advocacy Workshop (ITAW)? Complete the four mandatory advanced questioning courses and one elective critical thinking/communications program over two years to receive the **Certificate in Oral Advocacy**.

Take your oral advocacy skills to the next level.

Effective oral advocacy is a skill that requires continual practice and refinement. As you gain years of experience in practice, the complexity and challenges of your cases also tend to increase with time. OsgoodePD's **advanced, interactive oral advocacy programs** will give you an opportunity to further refine your skills and give you confidence to become the best advocate for your client.

Each of our **advanced questioning techniques programs** is **designed to focus on a specific advocacy skill set**, and further **complemented by our critical thinking and communications courses**. Taken together, our hands-on oral advocacy programs will **strengthen your arsenal of skills** that will enable you to litigate with – or against – the most skilled and experienced counsel.

Take one, two or all programs, and **choose your learning path** according to the skills you need to hone.

Advanced Questioning Techniques

Sharpen your questioning skills through these live online, hands-on programs.

In small groups, you will get the chance to perform and get feedback from respected members of the Bench and Bar. Using realistic case files specifically designed for our oral advocacy programs, you will practice critical advocacy skills through drills and exercises, also learning from your peers in the process. Offerings include:

- Mastering Examinations-in-Chief
September 21, 2022
- Effective Cross Examinations
October 26, 2022
- Advanced Impeachment Techniques
November 22, 2022
- Preparing and Dealing with Expert Witnesses
January 30, 2023

Critical Thinking and Communications Programs

The most successful litigators are not only knowledgeable in the substance of their case and trained in specific trial advocacy skills – they are also skilled in thinking and performing on their feet while making sound, strategic decisions.

Gain a better understanding of how you think, and develop your ability to connect, communicate, problem-solve and make effective decisions with our half-day critical thinking and communications programs:

- Thinking Fast and Slow: Strategies and Tools to Enhance Decision-Making
December 1, 2022
- Improv(ed) Communication Skills: A Workshop for Legal Professionals
December 12, 2022



Complete the Intensive Trial Advocacy Workshop (ITAW), the four advanced questioning Techniques courses (mandatory) and one critical thinking/communications program (elective) to receive the **Certificate in Oral Advocacy**.



What delegates have said about our **advanced questioning techniques** programs:

"The small-group, drill sessions were invaluable."

"Focusing on small sections of cross and receiving feedback right away was immensely helpful"

"Strong feedback, great advice, very clear, well structured."

"The afternoon drill sessions were particularly strong with helpful, practical feedback that I can apply in my practice right away"

"The program faculty was very honest and helpful with their feedback and constructive criticism"

What delegates have said about our **critical thinking and communications** programs:

"The program makes you 'think about your thinking' and disrupts your status quo in the best possible way. Excellent!"

M. Cochrane, Brauti Thorning Zibarras

"This program was very insightful – [I am] walking away with great strategies."

A. Douek, VP, General Counsel (Canada) & Chief Privacy Officer, D+H

"First rate. I enjoyed being introduced to new ideas about thinking through day to day issues, and in a highly relevant way."

J. Merrit, Legal Counsel, Nunavut Tuungavik Inc.

"Excellent interactive components and mix of psychology and legal applications."

Karina Kowal, ADR Chambers

"Aaron is an excellent presenter able to break down complex ideas in very simply language in a manner that is fun and engaging. I really enjoyed his presentation."

R. Appiah, Israel Foulon LLP

Our Advanced Questioning Techniques programs draw upon the expertise of leading litigators and respected judges, while our Critical Thinking and Communications programs are led by dynamic and award-winning experts.

Program Chair



Jonathan Rosenthal

Barrister and Solicitor

Jonathan Rosenthal is a Toronto-based criminal defence attorney. His practice focuses on white collar matters and regulatory offences. He has appeared at every level of court in Ontario and the Supreme Court of Canada. He graduated from Osgoode Hall Law School with his LLB in 1987. He is an Adjunct Professor at Osgoode, where he is Co-Director of the Trial Advocacy Program. He is also a Team Leader of the Intensive Trial Advocacy Workshop (ITAW). He has served a similar function at the Intensive Trial Program offered to practising lawyers by the University of Moncton. He is also a Team Leader at Notre Dame Law School's Intensive Trial Advocacy Program. In addition, he is a lecturer at continuing legal education seminars offered by the Ontario Criminal Lawyers Association, the Law Society of Ontario, Osgoode Professional Development, the Alberta Department of Justice, the Canadian Association of Chiefs of Police, the Ontario Court of Justice Toronto Regional Judges' Seminar, the Ontario Court of Justices East Regional Judges' Seminar and Ontario Centre of Forensic Sciences. Mr. Rosenthal is a former Vice President of the Ontario Criminal Lawyers Association. He is also an elected benchler of the Law Society of Ontario where he is currently the Vice-Chair of Professional Regulation. He is also a fellow of the American College of Trial Lawyers.

Faculty and facilitators include:

Advanced Questioning Techniques

The Hon. Justice Clayton Conlan

Ontario Court of Justice

The Hon. Justice Ferhan Javed

Ontario Court of Justice

The Hon. Justice Sandra Martins

Ontario Court of Justice

The Hon. Justice Lucille Shaw

Ontario Court of Justice

Scott Arnold

Ministry of the Attorney General

Ryan Breedon

Breedon Litigation

Nicholas Cooper

Public Prosecution Service of Canada

James Fireman

Samfiru Tumarkin LLP

Jordan Goldblatt

Adair Goldblatt Beiber LLP

Matthew Karabus

Gowling WLG

Edward Marrocco

Stockwoods LLP

Carolyn Silver

College of Physicians and Surgeons of Ontario

Kelly Slate

Ministry of the Attorney General

Deborah Templer

McCarthy Tétrault LLP

Critical Thinking and Communications

Aaron Barth, Ph.D

Founder and President, Dialectic

Lisa Merchant

Instructor/Facilitator/Performer; Senior Faculty Member, The Second City Training Centre

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oraladvocacy](https://osgoodepd.ca/oraladvocacy)

Upcoming Live, Online Courses

Advanced Questioning Techniques Programs

Mastering Examinations-in-Chief

September 21, 2022
9:00 a.m. - 4:30 p.m.

- Understanding when to strategically ask the different types of questions in litigation
- Applying strategies that would make the most impact at the right time
- Effectively organizing and sequencing your questions
- Maximizing the parameters of direct questioning
- Dealing with difficult witnesses
- Effectively framing and re-framing questions
- Managing inconsistencies in responses
- Best practices for examining witnesses in a virtual courtroom

Effective Cross Examinations

October 26, 2022
9:00 a.m. - 4:30 p.m.

- Strategies for preparing a successful cross-examination
- When NOT to cross examine
- Techniques for keeping control of the witness
- How to deal with unresponsive and difficult witnesses
- Best practices when cross examining virtually
- Dealing with the virtual witness: overcoming challenges

Advanced Impeachment Techniques

November 22, 2022
9:00 a.m. - 4:30 p.m.

- The three C's of impeachment strategy and when to use them
- How to impeach the witness, the evidence, or both
- Establishing the theme and theory of your impeachment
- Persuasion skills that matter
- Impeachment on previous testimony
- Impeaching prior inconsistent testimony from an examination for discovery

Preparing and Dealing with Expert Witnesses

January 30, 2023
9:00 a.m. - 4:30 p.m.

- Practical tips for planning your examination strategy
- Best practices for working with your expert witness to produce the expert report
- How to conduct effective direct and re-examinations
- Cross examinations – how to best attack the opposing experts' report
- Exhibits at trial: how to introduce diagrams, photographs, real objects and documents
- Utilizing technology to produce effective exhibits online
- Practical strategies for examining expert witnesses in the virtual courtroom
- Best practices for preparing your witness for examination-in-chief and cross-examination
- Ethical considerations in witness preparation

Critical Thinking And Communications Programs

Thinking Fast and Slow: Strategies and Tools to Enhance Decision Making

December 1, 2022
9:00 a.m. - 12:00 p.m.

- Practice and discuss intuitive processes and techniques
- Learning to be more reflective about your own thought processes and decision-making strategies
- Identifying cognitive biases – both conscious and unconscious
- Understand the principles behind slow thinking
- How to hone and refine how you think critically
- Develop flexibility and effective problem-solving methods
- Methods for overcoming challenges that prevent clear thinking: juggling multiple tasks, ethical dilemmas, pressure from clients
- Principles of rational thinking

Improv(ed) Communication Skills: A Workshop for Legal Professionals

December 12, 2022
9:00 a.m. - 12:30 p.m.

- Understand the foundations of improvisation
- Learn how to think and speak on your feet
- Adopt powerful persuasion techniques
- How to deal with actively listen and deal with the unexpected
- Practice speaking under stress with complete confidence



Registration Details

Fee per Delegate

Advanced Questioning Techniques Programs:

- Mastering Examinations-in-Chief
\$695 plus TAX
- Effective Cross Examinations
\$695 plus TAX
- Advanced Impeachment Techniques
\$695 plus TAX
- Preparing and Dealing with Expert Witnesses
\$695 plus TAX

Critical Thinking and Communications Programs

- Thinking Fast and Slow: Strategies and Tools to Enhance Decision-Making
\$395 plus TAX
- Improv(ed) Communication Skills: A Workshop for Legal Professionals
\$395 plus TAX

Fees include attendance, electronic materials, and technical support. Visit www.osgoodepd.ca/financial-assistance for details about financial assistance.

Program Changes

We will make every effort to present the program as advertised, but it may be necessary to change the date, location, speakers or content with little or no notice. In the event of program cancellation, York University's and Osgoode Hall Law School's liability is limited to reimbursement of paid fees.

Cancellations and Substitutions

Substitution of registrants is permitted at any time. If you are unable to find a substitute, a full refund is available if a cancellation request is received in writing 21 days prior to the program date. If a cancellation request is made with less than 21 days' notice, a \$150 administration fee will apply. No other refund is available.

Certificate of Program Completion

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Email: osgoodepd@osgoode.yorku.ca



Phone: 416 597 9724



Mail: 1 Dundas Street West, 26th Floor, Toronto, ON, M5G 1Z3



OsgoodePD has been approved as an Accredited Provider of Professionalism Content by the LSO.

Eligible CPD Hours



Mastering Examinations-in-Chief

LSO (ON): 6h 30m CPD (6h Substantive; 30m Professionalism)

Effective Cross Examinations

LSO (ON): 6h 30m CPD (6h Substantive; 30m Professionalism)

Advanced Impeachment Techniques

LSO (ON): 6h 30m CPD (6h Substantive; 30m Professionalism)

Preparing and Dealing with Expert Witnesses

LSO (ON): 6h 30m CPD (6h Substantive; 30m Professionalism)

Thinking Fast and Slow: Strategies and Tools to Enhance Decision-Making

LSO (ON): 3h CPD (2h Professionalism; 1h EDI)

Improv(ed) Communication Skills: A Workshop for Legal Professionals

LSO (ON): 3h 30m CPD (2h 30m Substantive, 1h Professionalism)

OsgoodePD programs may be eligible for CPD/MCLE credits in other Canadian and US jurisdictions. To inquire about credit eligibility, please contact cpd@osgoode.yorku.ca.